1		STATE OF NEW HAMPSHIRE
2		PUBLIC UTILITIES COMMISSION
3		
4		9 - 1:43 p.m. Hampshire NHPUC 9JUL'192412:52
5	Concord, New	Hampshire WWW 50 June 15 Miles
6		
7	RE:	DE 19-059 LIBERTY UTILITIES (GRANITE STATE
8		ELECTRIC) CORP. d/b/a LIBERTY UTILITIES: 2019 Schedule for
9		Default Service Solicitations. (Hearing regarding the period of
10		of August 1, 2019 through January 31, 2020)
11		
12	PRESENT:	Chairman Martin P. Honigberg, Presiding Commissioner Kathryn M. Bailey
13		Commissioner Michael S. Giaimo
14		Sandy Deno, Clerk
15	APPEARANCES:	
16		State Electric) Corp. d/b/a Liberty Utilities:
17		Michael J. Sheehan, Esq.
18		Reptg. Residential Ratepayers: Brian D. Buckley, Esq.
19		James Brennan, Finance Director Office of Consumer Advocate
20		Reptg. PUC Staff:
21		Suzanne G. Amidon, Esq. Jay Dudley, Electric Division
22		
23	Court Repo	rter: Steven E. Patnaude, LCR No. 52
24		

1		
2	INDEX	
3		PAGE NO.
4	WITNESS PANEL: JOHN D. WARSHAW DAVID B. SIMEK	
5	DAVID B. SIMER	
6	Direct examination by Mr. Sheehan	6
7	Cross-examination by Mr. Buckley	8
8	Cross-examination by Mr. Dudley	16
9	Cross-examination by Ms. Amidon	35, 39
10	Interrogatories by Cmsr. Bailey	41
11	Interrogatories by Cmsr. Giaimo	47
12	Interrogatories by Chairman Honigberg	14, 52
13		
14	* * *	
15		
16	CLOSING STATEMENTS BY:	
17	Mr. Buckley 54	
18	Ms. Amidon 55	
19	Mr. Sheehan 57	
20		
21		
22		
23		
2.4		

1		
2		EXHIBITS
3	EXHIBIT NO.	DESCRIPTION PAGE NO.
4	1	Testimony of David B. Simek, premarked with attachments $(06-07-19)$
5	2	Testimony of John D. Warshaw, premarked
6		with attachments, and Technical Statement of
7		David B. Simek, with attachments $(06-17-19)$
8		{CONFIDENTIAL & PROPRIETARY}
9	3	Testimony of John D. Warshaw, premarked with attachments, and
10		Technical Statement of David B. Simek, with
11		attachments (06-17-19) [Redacted - for PUBLIC use]
12	4	Replacement page (due to premarked
13	1	formatting issue) for Bates Page 121 regarding the Large
14		Customer Group and Bill Impacts
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		

PROCEEDING

CHAIRMAN HONIGBERG: We are here this afternoon in Docket DE 19-059, which is Liberty Utilities (Granite State Electric) Corp.'s Default Service docket. We're here to review the solicitation results for the six-month period starting August 1.

Before we do anything else, let's take appearances.

MR. SHEEHAN: Good afternoon,
Commissioners. Mike Sheehan, for Liberty
Utilities (Granite State Electric) Corp.

MR. BUCKLEY: Good afternoon, Mr.

Chairman and Commissioners. My name is Brian

D. Buckley. I'm the Staff Attorney with the

Office of the Consumer Advocate. To my left is

Mr. James Brennan, Director of Finance for the

Office of the Consumer Advocate. And we're

here representing the interests of residential

ratepayers.

MS. AMIDON: Good afternoon. I'm

Suzanne Amidon. I'm here for Commission Staff.

And with me is Jay Dudley, an analyst in the

Electric Division.

1	CHAIRMAN HONIGBERG: Any preliminary
2	matters we need to deal with? Mr. Sheehan.
3	MR. SHEEHAN: Thank you. We have
4	marked four exhibits for today's hearing.
5	Exhibit 1 is Mr. Simek's testimony of June 7.
6	Exhibit 2 is the confidential version and
7	Exhibit 3 is the redacted version of the filing
8	made on June 17th, which consists of
9	Mr. Warshaw's testimony and Mr. Simek's
10	technical statement. And Exhibit 4 is a not
11	a corrected page, a fixed page from Exhibit
12	2/3. The formatting got all messed up when it
13	was converted to pdf. And so, this is just a
14	clean copy of Bates Page 121, and that is
15	Exhibit 4.
16	The confidential material is filed
17	confidentially under one of the rules that
18	presumes confidential treatment of certain
19	materials in default service hearings. That's
20	Puc 201.06(a)(15).
21	CHAIRMAN HONIGBERG: Okay. Anything
22	else before we have the witnesses sworn in?
23	[No verbal response.]
24	CHAIRMAN HONIGBERG: Mr. Patnaude,

```
1
         would you do the honors please.
                         (Whereupon John D. Warshaw and
 2
 3
                         David B. Simek were duly sworn
                         by the Court Reporter.)
 4
 5
                    CHAIRMAN HONIGBERG: Mr. Sheehan.
 6
                    MR. SHEEHAN: Thank you.
 7
                    JOHN D. WARSHAW, SWORN
 8
                    DAVID B. SIMEK, SWORN
                      DIRECT EXAMINATION
9
10
    BY MR. SHEEHAN:
         Mr. Warshaw, your name and position with the
11
12
         Company please?
13
         (Warshaw) My name is John D. Warshaw. And I am
14
         Manager of Electric Supply for Liberty
15
         Utilities Service Corp.
16
    Q
         And, Mr. Warshaw, did you prepare testimony in
17
         this docket, which has been marked as "Exhibit
18
         2", the confidential version, and "Exhibit 3",
19
         the redacted version?
20
         (Warshaw) Yes.
21
         And do you have any changes to your testimony
22
         you need to make this morning?
23
         (Warshaw) None.
    Α
24
         And if I were to ask you the questions in
```

```
writing, would your answers be the same today?
```

- 2 A (Warshaw) They would be the did same.
- 3 Q So, you adopt your written testimony as your
- 4 sworn testimony today?
- 5 A (Warshaw) Yes, I do.
- 6 Q Mr. Simek, same questions. Your name and
- 7 position with the Company?
- 8 A (Simek) David Simek. And I'm Manager of Rates
- 9 and Regulatory Affairs.
- 10 | Q And did you prepare testimony that's been
- marked as "Exhibit 1" in this docket filed on
- June 7th?
- 13 A (Simek) Yes, I did.
- 14 Q Do you have any changes to that testimony?
- 15 A (Simek) I do not.
- 16 Q And did you prepare a technical statement that
- appears in Exhibit 2, beginning at Page 119?
- 18 A (Simek) Yes, I did.
- 19 Q And do you have any changes to the technical
- 20 statement?
- 21 A (Simek) I do not.
- 22 | Q Do you adopt both documents, your testimony and
- 23 technical statement, as your testimony here
- this afternoon?

```
1
    Α
          (Simek) I do.
         If you could turn to the very last page of
 2
    Q
 3
         Exhibit 2/3, Bates 138, that is where the
 4
         customer impact of the rate changes that we're
 5
         proposing today appear. Is that correct?
 6
         (Simek) Yes, they are.
 7
         And could you explain what those are for a
    Q
 8
         residential customer?
9
         (Simek) Yes. The proposed rate is $0.07710 per
10
         kilowatt-hour, which is a 7.1 percent decrease
11
         from the previous Energy Service rate which is
12
         in effect today of $0.08299 per kilowatt-hour.
13
         The total bill impact is a reduction of $3.83
14
         for a residential customer using 650
15
         kilowatt-hours per month, which is a
16
         3.22 percent decrease.
17
                   MR. SHEEHAN: Thank you. Those are
18
         all the questions I have.
19
                   CHAIRMAN HONIGBERG: Mr. Buckley.
20
                   MR. BUCKLEY: Thank you, Mr.
21
         Chairman.
22
                      CROSS-EXAMINATION
23
    BY MR. BUCKLEY:
```

{DE 19-059} {06-19-19}

Mr. Simek, if I could ask you to turn in your

```
1
         testimony to Bates Page 007, Line 6. And
         that's the June 7th testimony that I believe is
 2
 3
         Exhibit 1. So, I think this says there's an
         under-collection of "$261,837", is that
 4
 5
         correct?
 6
         (Simek) For that component of the rate, yes.
 7
         And I think you mentioned that the
 8
         under-collection is partially due to the
         difference in forecasted versus actual
9
10
         kilowatt-hour sales, is that correct?
11
         (Simek) Correct.
12
         So, can you help me understand, when you say
13
         "partially", can you give me some idea of the
14
         other causes, aside from the actual versus
         predicted sales forecast?
15
16
    Α
         (Simek) Well, there's always a timing issue as
17
         well with how the invoices, when they actually
18
         get booked and when they are actually incurred.
19
         Which we typically will do an accrual to try to
20
         account for that difference, but there also
21
         could be -- the accrual is generally based on
22
         estimates, and then it gets trued up to actuals
23
         each month. So, that's one example.
24
         Any further examples you might have?
```

1	А	(Simek) No. I can't think of anything else off
2		the top of my head.
3	Q	All right. So, asking you to move to Lines 18
4		through 21, you mention, and this is still at
5		Bates Page 007 of Exhibit 1, you mention that
6		total actual Energy Service August 1st, 2018,
7		over-collection balance of about 9.6 million.
8		Can you tell me what the fundamental cause of
9		this \$9.6 million over-collection is?
10	А	(Simek) Absolutely. About half of it is the
11		carryover balance that was included in last
12		year's filing that we had in DE 18-051, I
13		believe I'm sorry, 18-041, which included
14		about a little over a \$4 million balance as the
15		beginning balance beginning August 1st of '18.
16		And then we also had an additional 4 million
17		that came about when we tied the filing to the
18		books. And I just want to expand on that a
19		little further.
20		Last year, in DE 18-041, we had a
21		technical session with Staff, I don't recall if
22		OCA was part of that technical session or not,
23		and we had discussed how the filing did not tie
24		to the books. And the point for that led to us

11

[WITNESS PANEL: Warshaw|Simek]

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actually going through an audit and saying that we need to get everything audited so that we will tie to the books in the future, which we do this time.
```

Also, we knew that there was this big difference, and we believe that it had to do with the beginning balances from when everything had transferred over from Grid, which we had determined that it did. So, now we are including it this time so that everyone will be made whole.

- Q And going forward, the numbers in these filings will be directly tied to the books?
- 14 A (Simek) Exactly.
- So, if I could ask you just one or two more questions about one of your schedules, DBS-3,
- 17 Page 1.

1

2

3

4

5

6

7

8

9

10

11

12

- 18 A (Simek) Do you have the Bates number?
- 19 Q Fifteen. Bates 015.
- 20 A (Simek) I'm sorry, you said "Bates 050"?
- 21 Q Fifteen.
- 22 A (Simek) Oh.
- 23 Q Apologies.
- 24 A (Simek) Okay. I'm there.

```
1
    Q
         So, in Column (d), is there a reason for the
 2
         February 2019 under-collection of about
 3
         1.9 million being so large as compared to the
         other differences?
 4
 5
         (Simek) Again, I'm tying to the books. I do
 6
         not have that answer in front of me. These
 7
         books are in the process of being audited by
         PUC Audit Staff. And I spoke to Ms. Moran a
 8
9
         little while ago, and she hasn't found any
10
         pressing issues yet. But the audit is still in
11
         process.
12
         That's good to know. Now, one more question on
    Q
13
         this. So, looking at Column (g), the
14
         "Effective Interim Rate" -- "Interest Rate",
15
         sorry. Why does the rate change three times,
16
         from 5 percent to 5.25 percent, to 5.5 percent?
17
         (Simek) That's the prime rate. It's included
18
         on the PUC webpage as well. They call it the
         "rate for customer deposits".
19
20
         Great. So, if I could ask you to turn to Bates
         Page 008, Line 15, and this is a question about
21
22
         the RPS reconciliation.
23
         (Simek) Yes.
    Α
24
         So, I think, at Bates 008, Line 15, it says
    Q
```

1 there is an over-collection of about \$28,000. 2 And then, I think further down in the 3 testimony, at Bates Page 009, Line 11, it says there is an "under-collection of RPS". Is one 4 5 of those possibly a typo or --6 (Simek) No. These are all different factors 7 that are made up within the -- I'm sorry. These are all different factors that are made 8 9 up to come up with the Energy Service rate. 10 And so, on Line 11, it's talking about the 11 Energy Service Adjustment Factor, which is really the factor that takes into all these 12 13 different over and unders by component. Maybe 14 the best way to look at that would be to go to 15 Bates Page 019. 16 So, Bates Page 019 is the calculation of 17 the Energy Service Adjustment Factor. And as 18 you can see, each line, there's one for the 19 "Base Energy Service" that you just mentioned, 20 which has the under-collection of the 261,000. Then, there's that \$4 million adjustment that 21 22 we had just discussed as well for the Energy 23 Service Adjustment Factor for basically the 24 prior period. And then, there's the RPS that

```
1
         you're just pointing out now, the
         over-collection of 28,000. And that's a total
 2
 3
         over-collection of the 4.7 million, which we
         are then dividing by the estimated energy
 4
 5
         service kilowatt-hour deliveries, to come up
 6
         with the rate that's getting proposed in the
 7
         Energy Service Adjustment Factor portion of the
         Energy Service rate.
 8
    BY CHAIRMAN HONIGBERG:
9
10
         Mr. Simek, would you go back to Bates Page 009?
11
         (Simek) Sure.
12
         Line --
13
                    CMSR. BAILEY: Eleven.
14
    BY CHAIRMAN HONIGBERG:
15
         -- 11. What is the under-collection of the RPS
16
         being referenced there?
17
         (Simek) Well, if you look at the end of 11, it
18
         says "The net of these amounts is estimated to
19
         be an over-collection of 4.7 million".
20
         Yes. I got the sum of all those, and I got
21
         that from the other schedule. But I --
22
         (Simek) Oh, I'm sorry.
23
         One of the components of that --
24
    Α
         (Simek) I'm sorry.
```

15 Warshaw|Simek] [WITNESS PANEL:

```
1
    Q
         -- is said to be an "under-collection of the
 2
         RPS".
 3
    Α
         (Simek) I understand.
 4
         And neither Mr. Buckley nor I know what you're
    Q
 5
         talking about.
 6
         (Simek) I now understand that it was an
 7
         over-collection of 28,178. And yes, it is a
 8
         typo.
9
                    CHAIRMAN HONIGBERG: Mr. Buckley, you
10
         may continue.
11
    BY MR. BUCKLEY:
12
         All right. So, understanding that, I think
13
         that I only have one final question, and this I
14
         think might be for Mr. Warshaw.
15
              So, hypothetically, Mr. Warshaw, if a
16
         bidder is required to provide credit
17
         enhancements, such as a standby letter of
18
         credit, is the cost of that financial service
19
         included in energy service rates?
20
         (Warshaw) Yes. That would be included in the
    Α
21
         bid that the supplier provided to us.
22
                    MR. BUCKLEY: No further questions.
                    CHAIRMAN HONIGBERG: Ms. Amidon.
23
24
                                 Thank you.
                    MS. AMIDON:
                                             Му
```

1 colleague, Mr. Dudley, worked on the issue of the reconciliation in last year's docket. 2 3 I am asking that he cross the witnesses, so that that narrative can be more completely 4 5 before the Commission. 6 CHAIRMAN HONIGBERG: Mr. Dudley. 7 MR. DUDLEY: Thank you, Ms. Amidon. Thank you, Mr. Chairman. 8 My questions are primarily for Mr. 9 10 Simek. And I apologize if they may overlap 11 somewhat with what Mr. Buckley was just asking you a few minutes ago. But, I'd like to get 12 13 into the weeds a little bit more on some of the 14 variances of some of the adjustments that have 15 been made. 16 BY MR. DUDLEY: 17 And so, Mr. Simek, I'm going to be jumping 18 between your testimony in Exhibit 1 and your 19 technical statement in Exhibit 2. And I 20 realize that may be a bit cumbersome. But I'm 21 just trying to make sure that I have a correct 22 understanding of some of the adjustments or 23 some of the variances that are occurring here.

{DE 19-059} {06-19-19}

And so, if I could direct your attention

```
1
         to your testimony at Bates Page 005, Line 17,
         and carrying on to Bates Page 006. Is it fair
 2
 3
         to say that there are about four different
 4
         elements at play here in the Energy service
 5
         Reconciliation Adjustment Factor?
 6
         (Simek) Yes. For the Energy Service Adjustment
    Α
 7
         Factor, there are four -- three components,
 8
         yes.
         Three components, okay. Great. And starting
9
    Q
10
         with the Energy Service Reconciliation, for
11
         those who aren't familiar, and I know it is in
12
         your written testimony, but if you could just
13
         give a brief description of what that is?
14
         (Simek) The "Energy Service Adjustment Factor"
15
         or the --
16
    Q
         The "Energy Service Reconciliation". It's
17
         listed on Bates Page 005 as "Energy Service
18
         Reconciliation - power supply", and then you
19
         refer to it again, --
20
         (Simek) Oh, I'm sorry.
21
         -- yes, on Bates Page 007 of your testimony.
22
         (Simek) Yes. That's meant to capture for the
23
         previous 12 months the actual variance for only
24
         the previous 12 months of the commodity piece
```

18

[WITNESS PANEL: Warshaw|Simek]

```
only for the Energy Service rate.
```

- Q Okay. And on Bates Page 007 of your testimony,
 on Line 6, as Mr. Buckley just pointed out, you
 reference "an under-collection of Energy
 Service power supply costs of \$261,837". Do
 you see that?
- 7 A (Simek) Yes.

8

9

10

11

18

19

20

21

22

23

- Q Okay. And so, turning to your technical statement in Exhibit 2, on Page 1, Section B, Paragraph 1, you provide -- you represent the under-collection as actually being "1,094,672"?
- 12 A (Simek) Correct.
- Q Okay. And is it correct to say that the difference between your testimony, in Exhibit
 1, and your technical statement, in Exhibit 2,
 is Exhibit 1 contains estimates, Exhibit 2 are the actuals?
 - A (Simek) No. Exhibit 2 still includes some estimates, but the month of May was updated to actuals.
 - Q Okay. Good. Thank you. And turning to -turning to Attachment DBS-3, which is contained
 in both exhibits. And in your testimony, it's
 Bates Page 015, and I don't have the Bates

```
1
         pages for the technical statement, I apologize.
 2
         But it's the same attachment or schedule,
 3
         Schedule DBS-3, and the first page.
 4
              And as I do a comparison between the two,
 5
         both the testimony, the attachment offered in
 6
         the testimony, and the attachment offered in
 7
         the technical statement, it appears that the
         variance that I just spoke about with you, and
 8
9
         by the way, that appears to be a variance of
10
         $832,835. Would you agree with that?
11
         (Simek) Yes.
12
         Okay. And it appears that the differences
13
         begin to occur on Line 12, with
14
         May 19th ['19?]. Do you see that?
15
    Α
         (Simek) Yes. That's when we changed from May
16
         being added as an actual, and then we updated
17
         the forecast as well, yes.
18
    Q
         Okay. And could you just kind of provide some
19
         insight behind the causes for those
20
         differences?
21
         (Simek) Yes. We had one supplier who had
22
         offered us some RECs, renewable energy credits,
23
         in their bid, and we had held back a portion of
```

the amount that we paid them until we had

```
1
         received all the RECs. So, once we received
 2
         all the RECs, we had held back a portion that
 3
         covered not only the REC costs, but also some
 4
         of the purchased power costs, which then were
 5
         all applied to this amount in May. And so,
         that's where the $800,000 came from.
 6
 7
         Okay. All right. Thank you. Now, I see, if
    Q
 8
         you look at the -- at DBS-3, as contained -- as
9
         attached to your testimony, on Lines 12, 13,
10
         and 14, they're all asterisked, which indicates
11
         that those are forecasted numbers. Is that
12
         correct?
13
         (Simek) Yes.
14
         And as in the past, for these reconciliations
15
         you rely on sales forecasts, is that also
16
         correct?
17
    Α
         (Simek) Yes.
18
    Q
         And Liberty uses an outside consultant to
19
         develop that sales forecast annually, is that
20
         correct?
         (Simek) No, I --
21
22
          (Witness Warshaw nodding in the affirmative).
         (Simek) I'm sorry. Yes, it is.
23
    Α
24
         Okay. And, Mr. Warshaw, do you have anything
    Q
```

```
1
         to add to that?
         (Warshaw) I'm confirming that, yes, we do use
 2
    Α
 3
         an outside consultant to perform the annual
 4
         sales forecast.
 5
         Okay. Thank you. And does it include a
 6
         look-back, once the forecast is over, to see
 7
         how the forecast compared to actuals?
         (Warshaw) We are always comparing the actuals
 8
    Α
9
         to what was forecast. And there are
10
         adjustments due to either major shifts in
11
         customers and also the weather.
12
         And do you also consider whether or not the
13
         forecast, as part of your review process, looks
14
         to see if there are any anomalies that either
15
         the forecast didn't catch or that are currently
16
         occurring within the market?
17
         (Warshaw) The forecast is looking at the
18
         revenue we would receive from customers, the
19
         volume, and then, as a result, the dollars.
20
         When we update and do the next year's sales
21
         forecast, we do look at comparing how the last
22
         one performed and how the current forecast
23
         compared to what the actual data is. And we're
24
         right now in the middle of doing that.
```

```
1
    Q
         Okay. And overall, in consideration of your
 2
         history with this company, are you satisfied as
 3
         to the accuracy of those forecasts?
 4
    Α
         (Warshaw) Yes, we are. We work very closely
 5
         with the company to improve their forecast, and
 6
         also to improve the data that we provide to
 7
         them for the forecast.
                Thank you. So, Mr. Simek, turning once
 8
    Q
         Okay.
         again back to DBS-3, and this -- and this is
9
10
         contained on both versions, both Exhibit 1 and
11
         Exhibit 2. At the very top, on Lines 1 and 2,
         I see an adjustment there of "$650,150". And
12
13
         Line 1 representing the over-collection, the
14
         prior year over-collection -- prior period
15
         over-collection. And can you explain that
16
         adjustment to me?
17
         (Simek) Yes. The Line 1 is the prior period
18
         projected over- and under-collection that was
19
         in the filing in DE 18-041. And the adjustment
20
         that we made to zero out the beginning balance
21
         for August was to be able to capture the true
22
         activity for this period based solely on this
23
         period's revenue and expense.
24
              The total over-/under-collection balance
```

23

```
1
         is included in the Energy Service Adjustment
 2
         Factor, with a piece of it also included in the
 3
         Energy Service Adjustment Reconciliation
 4
         Factor. So, for these pieces that we zero out,
 5
         it's just meant to show the current -- the
 6
         previous 12 months' activities, and then have
 7
         the total balance that we submitted to PUC
         audit for review to be included in the total on
 8
9
         both the ESAF and the ESARF.
10
         All right. So, I mean, just to be clear, the
    Q
11
         650 just doesn't disappear. It does come back
12
         into the calculation, correct?
13
         (Simek) Correct.
14
         Yes. Thank you. Moving on to your testimony,
15
         at Page 8. And this involves the Renewable
16
         Portfolio Standard Reconciliation. At Bates
17
         Page 008, you have an estimated over-collection
18
         of "$28,178", on Line 15, is that correct?
19
    Α
         (Simek) Yes.
20
         Okay. And then, turning back to your technical
21
         statement, Exhibit 2, Page 1, Item B.2, you
22
         have the over-collection at "62,693", is that
23
         also correct?
24
    Α
         (Simek) Yes.
```

```
1
    Q
         And once again, this time turning to Attachment
         DBS-4, and also in Exhibit 2. And the
 2
 3
         difference appears to be $34,515. Would you
 4
         agree with that?
 5
         (Simek) Yes.
 6
         And once again, it appears that the differences
    Q
 7
         occur only this time on Line 13, would that be
         correct?
 8
9
         (Simek) Correct.
10
         And could you please describe what's going on
    Q
11
         there?
12
         (Simek) Sure. It's similar to the one that we
13
         just discussed for the base energy, was that we
14
         had a supplier that had supplied us both base
15
         energy and renewable energy credits throughout
16
         the year. And for the renewable energy
17
         credits, we held back a portion of what we owed
18
         them until we actually received the credits
19
         from them. So, once we did receive them in
20
         May, we went ahead and paid them for it. And
21
         there was a portion for the RECs that was held
22
         back, and there was also a portion for the
23
         commodity. So, we just discussed the commodity
24
         piece that was affected by this transaction.
```

25

[WITNESS PANEL: Warshaw|Simek]

```
1
         And this 30 some thousand is the effect of the
         REC portion of that transaction.
 2
 3
         So, largely a timing issue, is what you're
    Q
 4
         saying?
 5
         (Simek) Basically, yes.
 6
         Okay. Thank you.
    Q
 7
         (Simek) You're welcome.
    Α
         Okay. Moving on to your testimony at Page --
 8
    Q
9
         Bates Page 009. And on -- excuse me. And on
10
         Bates Page 009, you reference an
         over-collection of "$4,716,543". Do you see
11
12
         that?
13
         (Simek) Yes.
14
         Okay. And then, turning to your technical
15
         statement, on Page 1, and this is in reference
16
         to the Energy Service Adjustment Factor, or
17
         "ESAF", you refer to an over-collection of
         "$4,982,792". Do you see that?
18
19
    Α
         (Simek) Yes.
20
         And the difference there is 266,249. Do you
21
         agree with that number?
22
         (Simek) I do.
23
         Okay. And turning to the Attachment DBS-5, and
```

{DE 19-059} {06-19-19}

it's on Bates Page 019 of your testimony. And

```
1
         actually, what I'm looking at, there are
 2
         several pages to this attachment, I'm looking
 3
         at Bates Page 020. And comparing that with
         DBS-5 in your technical statement, it appears
 4
 5
         that once again the variances are occurring on
         Line 12, as of May 19th. And can you -- excuse
 6
 7
         me, May 2019. And could you provide some
         insight as to what's happening there?
 8
9
    Α
         (Simek) This tied to the monthly balance that
10
         was included in the reconciliation that we had
11
         performed and given to audit, ties to the
12
         Company's books. This truly is just a timing
13
         issue, based on the estimate to actual.
14
         Okay. And looking at the top of the
15
         spreadsheet, on Lines 1 and 2, you have an
16
         entry there on Line 1 of "4,385,505", and then,
17
         Line 2, "4,643,046". It appears that you've
18
         added those two amounts together. Could you
19
         please explain that?
         (Simek) Yes. The balance on the Company's
20
    Α
21
         books for August 1st, 2018 is "$9,028,551",
22
         which is shown on Line 3. So, the "4,385,505",
23
         that was the projected amount that was included
24
         in last year's filing and carried over to this
```

1 year, then we had this adjustment for "4,643,046" to come to have the filing tied to 2 3 the Company's books. 4 Okay. So, that's a true-up adjustment? Q 5 (Simek) Yes. 6 Okay. Thank you. And by the way, that Q 7 constitutes the over-collection, correct? (Simek) The majority of the over-collection, 8 Α 9 yes. 10 Oh, the majority of the over-collection, yes. Q 11 Thank you. 12 And so, just turning back to your 13 technical statement, on Page 2 -- sorry about 14 that. So, on Page 2, on Page 2, Item B.3, so, 15 the net of the three components that we just 16 discussed comes in at approximately 17 3.9 million, an over-collection of 3.9 million, 18 is that correct? Am I reading that correctly? 19 Α (Simek) Yes, as shown on Bates 128. 20 Okay. And so, that translates into an Energy 21 Service Adjustment Factor, after you account 22 for kilowatt-hour sales, of 0.00822, is that 23 correct? (Simek) Yes. 24 Α

28

```
1
    Q
         Okay. Thank you. So, moving on to the Energy
 2
         Service Cost Reclassification Adjustment
 3
         Factor, for those who aren't familiar, could
         you please describe what that is?
 4
 5
         (Simek) Yes. This is the portion of the rate
 6
         that includes only three items. It includes
 7
         administrative costs, bad debt costs, and a
         cash working capital cost.
 8
9
         Okay. And turning to your testimony at Bates
    Q
10
         Page 011, the page actually references an
11
         under-collection of "357,839". Do you see
12
         that?
13
         (Simek) Yes.
14
         Okay. And turning to your technical statement,
15
         at Page 2, Item B.4, you reference an
16
         under-collection of "$369,071". Do you see
17
         that?
18
    Α
         (Simek) Yes.
19
         For a difference of $11,232, do you agree?
20
         (Simek) Yes.
         Okay. So, turning to Attachment DBS-6, and I
21
22
         am looking at Bates Page 022. It appears that
23
         the source of the variance is again May 19th --
         excuse me, May 2019, Line 12. And could you
24
```

```
1
         just provide some insight as to what's
 2
         happening there?
 3
    Α
         (Simek) Yes. It's a true-up based on comparing
         an estimate to the actual.
 4
 5
         Okay. Great. And this is more -- turning to
 6
         Bates Page 023, and this is still DBS-6, just a
 7
         curiosity question, comparing the two
         attachments in your testimony and in your
 8
9
         technical statement. In the attachment of your
10
         testimony, you have a total bad debt expense of
         "$209,122". Do you see that?
11
12
         (Simek) Yes.
    Α
13
         And then, in your technical statement, you
14
         reference a bad debt expense of "224,572". Do
15
         you see that?
16
    Α
         (Simek) Yes.
17
         For a difference -- for an increase of $15,450.
18
         And can you tell us what's driving -- what
19
         drove that increase in bad debt expense?
20
         (Simek) Yes. Just give me a moment please.
21
         Sure.
22
         (Simek) So, the bad debt expense included on
23
         Page 24 included what was included for
24
         estimated bad debt expense and not the actual.
```

```
1
         It included the estimated bad debt expense that
         was carried over from 18-041. The bad debt
 2
 3
         expense that's included on Bates Page 133,
         that's included with the technical statement,
 4
 5
         that bad debt expense includes the actuals that
 6
         were booked through May of '19. So, it's a
 7
         difference between one version included
 8
         estimates, another version included actuals.
9
         Okay. So, you had an actual increase of
    Q
10
         15,000?
11
         (Simek) Yes. It looks like it was based on
    Α
12
         approximately 3,000 a month, yes.
13
         Okay. Just a second. If I could turn your
14
         attention to your testimony on Bates Page 011.
15
         And are you there?
16
    Α
         (Simek) Yes.
17
         Okay. On Bates Page 011, you're asked a
18
         question regarding whether or not "the Company
19
         has calculated the ESCRAF in the same manner as
20
         the prior year's filing?" And I'm assuming the
         reference to "prior year's filing" was Docket
21
22
         18-041?
23
         (Simek) Yes.
    Α
24
         Okay. And the reply was that "yes, it was
```

```
1
         calculated in the same manner". And you
 2
         reference a prior -- a Settlement Agreement in
 3
         a prior docket there, do you see that?
 4
    Α
         (Simek) Yes.
 5
         Okay. And part of this involves the revenue
 6
         lead/lag that's represented in DBS-6, is that
 7
         correct? On Page 8? Excuse me, that would be
         Page 8 of DBS-6.
 8
         (Simek) Just give me a moment please. Yes.
9
10
         Okay. Yes. Okay. Thank you. Now, do you
    Q
11
         recall from last year in the hearing in Docket
12
         18-041 that you had a discussion with Staff
13
         Attorney Dexter involving the inclusion of the
14
         one-day bank float lag and the lead/lag study
15
         conducted in the prior -- Liberty's prior rate
16
         case of 16 -- Docket 16-383?
         (Simek) Yes, I do.
17
    Α
18
    Q
         Do you recall that discussion? Okay. And as a
19
         result of that discussion that you had with Mr.
20
         Dexter, Staff recommended that the one-day bank
21
         float be taken out, which, of course, was what
22
         occurred in the lead/lag study that was filed
23
         in 16-383. Do you also recall that?
         (Simek) Yes.
24
    Α
```

```
1
    Q
         And the subsequent -- and the Commission's
 2
         subsequent order in 18-041 likewise adopted
 3
         Staff's recommendation that the one-day bank
         float be taken out. Does DBS-6 contain that
 4
 5
         one-day bank float?
         (Simek) No, it does not.
 6
 7
         Okay. So, going back to your testimony on Page
 8
         11, you're actually, just for clarity, you're
9
         actually not calculating the -- what I'm going
10
         to call the "ESCRAF" as the same way that you
11
         did in 18-041. You've actually made that
12
         adjustment of the one-day lag in bank float?
13
         (Simek) Yes. We filed this -- we completed and
14
         used the same methodology that was used in
15
         18-041 as we did in this filing.
16
    Q
         Okay. Okay. Also, another matter left over
17
         from 18-041 was the issue of Staff's
18
         recommendation for an audit of Liberty's Energy
19
         Service Reconciliation process. Do you recall
20
         that?
21
         (Simek) Yes.
22
         Okay. And just for background purposes, as
         part of your analysis in the filing for 18-041,
23
24
         you reportedly or had noticed an anomaly in the
```

```
1
         calculations in the prior period adjustments,
         including a potential double-counting of the
 2
 3
         RPS. Do you recall that?
 4
         (Simek) From what we reported last year in
    Α
 5
         18 - 041?
 6
    Q
         Yes.
 7
         (Simek) Yes, I do.
               And what happened there, does that, in
 8
         Yes.
9
         part, account for what we're seeing in terms of
10
         the large over-collection amounts that we've
11
         observed over the last two to three years?
12
         (Simek) No. Last year, the balance on the
13
         books was, for August of '18, was approximately
14
         a $9 million over-collected balance. And last
15
         year, what we had filed in 18-041, knowing that
16
         there was -- that that was there, we had filed
17
         I believe it was four and a half million or
18
         close to it of an over-collection. We knew
19
         that there was a variance there.
20
              What we were looking to do was be able to
21
         capture everything in last year's filing that
22
         we could back up all the numbers that we
23
         included in last year's filing. And that
24
         included completing some prior year
```

1 corrections.

Q Uh-huh.

2

3

4

5

6

7

20

21

22

23

24

A (Simek) And so that -- those corrections gave us that 4. -- or, four and a half or so that we filed last year as an over-collection, and we knew there was still a gap from there to what was on the books.

8 We weren't sure, for the balance that was 9 on the books, what the true beginning balance 10 was, nor how the -- if there may have been 11 other accounts that maybe offset some of this. 12 So that was why the Company had also 13 recommended that we do go through the audit 14 internally, and also a PUC audit, so that this 15 year's filing could actually tie to the books, 16 going forward we could tie to the books, and we 17 shouldn't have any issues that were carried 18 over from day one, when the Company was 19 acquired from National Grid.

- Q But would you agree that some of that actually funnels in to the \$9 million figure?
- A (Simek) No, I wouldn't. Because the \$9 million figure truly ties to what was on the books, and we weren't tying to the books in our filing.

```
35
                [WITNESS PANEL: Warshaw|Simek]
 1
         We're tying in our filing to the numbers that
         we could defend on the stand and have included
 2
 3
         in the rates with customers.
 4
         Okay. Would you agree that, but for the
    Q
 5
         over-collections that we've seen, that rates
 6
         would be much higher than they are now?
 7
         (Simek) Yes.
    Α
         Yes. Okay. Now, --
 8
    Q
9
                   MR. DUDLEY: Go ahead.
10
    BY MS. AMIDON:
11
         Mr. Simek, as I understand it, the credit for
12
         the Large Customer Group and the Small Customer
13
         Group is the 0.822 cents or something like that
14
         per kilowatt-hour?
15
    Α
         (Simek) Yes. For the Energy Service Adjustment
16
         Factor, yes.
17
         And do the -- does the reconciliation factors
    Q
18
         for any other element, are they different for
19
         the classes?
20
         (Simek) Yes.
         And are -- and is that -- what categories of
21
```

{DE 19-059} {06-19-19}

groups, I should say?

reconciliation have different allocations

between the two customer classes, or the two

22

23

```
1
    Α
          (Simek) So, we have the Energy Service
 2
         Adjustment Factor, and then we also have the
 3
         Energy Service Cost Reclassification Adjustment
 4
         Factor. So, the Energy Service Cost
 5
         Reclassification Adjustment Factor accounts for
 6
         administrative costs, bad debt, and the cash
 7
         working capital calculation.
         And why are those allocated differently between
 8
    Q
9
         the Small and the Large Customer Groups?
10
         (Simek) Other than I believe it was approved in
    Α
11
         a prior docket the format that we do these
12
         filings, I don't have another -- a better
13
         answer than that.
14
                   MS. AMIDON: I couldn't recall
15
         myself. That's why I thought you might be able
16
         to provide the answer. Turn it back to Mr.
17
         Dudley.
18
                   CHAIRMAN HONIGBERG: We're going to
19
         go off the record for a second.
20
                         [Brief off-the-record discussion
21
                         ensued.]
22
    BY MR. DUDLEY:
23
         So, Mr. Simek, just jumping back a couple of
24
         statements ago. Again, this is in reference to
```

```
1
         the audit. You made reference, I believe, to
 2
         an "internal audit" at Liberty, am I correct in
 3
         recalling that?
         (Simek) Well, what the Company had done was our
 4
    Α
 5
         Accounting staff got together and put together
 6
         a reconciliation. It was reviewed and signed
 7
         off by senior financial management. And then
         we used those numbers in here, and we also had
 8
9
         provided them to Mrs. Moran for her review and
10
         the PUC audit team.
11
         And when did you provide those numbers to
    0
12
         Ms. Moran?
13
         (Simek) I believe it was June 7th.
14
         Okay. And do you recall from the order in
15
         18-041 that the Commission had ordered Liberty
16
         to provide those accounts and balances in time
17
         to allow for the results to be reflected in
18
         next year's reconciliation filing, which is
         what we're talking about today? Do you recall
19
20
         that?
21
         (Simek) Not exactly. But they did order that
22
         we had to do the audit, and we were to include
23
         those results in the filing. I do believe
24
         that, yes.
```

```
1
    Q
         Okay. If I may, I'll just -- I'll read the
         ordering clause into the record, and this is
 2
 3
         from Commission Order Number 26,150. And it
         says: Further ordered, that an audit be
 4
 5
         conducted of the ESAT and the ESCRAF and
         related accounts and balances in time to follow
 6
 7
         the" -- "allow the results to be reflected in
         next year's reconciliation filing."
 8
9
              Did you notify Staff that the filing would
10
         be late?
11
         (Simek) The filing I don't believe was late.
12
         mean, they weren't given much time to perform
13
         the audit, but there was no due date.
14
         Well, according to the order, the ordering
15
         clause, which I just read, it was to be filed
16
         in time so that it's reflected in next year's
17
         reconciliation filing. And in today's hearing,
18
         we're reviewing that reconciliation filing
19
         right now.
20
              So, I think it was -- I think it was
21
         intended -- the intent was that that
22
         information be filed to help and assist in the
23
         review of this year's reconciliation.
24
          (Simek) Yes. And I did have a conversation
    Α
```

```
1
         with Mrs. Moran just right before this hearing
 2
         started. And she was hoping to get out a
 3
         report today. And up until that point, she had
         found no issues.
 4
 5
                   MR. DUDLEY:
                                Okay.
 6
                   MS. AMIDON: I just have I think a
 7
         couple questions for Mr. Warshaw.
8
    BY MS. AMIDON:
         And what I want to know is, whether the master
9
10
         agreements or transaction confirmations contain
11
         any terms that shift burden to customers?
12
         (Warshaw) No, they do not.
    Α
13
         Okay. And is it fair to say that you were
14
         satisfied with the participation of suppliers
15
         in the bid solicitation process?
16
    Α
         (Warshaw) I'm always hoping for more bidders.
17
         But the number of bidders that we did receive,
18
         you know, I was satisfied that that did make a
19
         competitive solicitation.
20
         And the number of bidders is reflected, is a
21
         confidential number, but it's reflected on
22
         Bates Page 091 of an attachment to your
         testimony, I believe?
23
          (Warshaw) Yes.
24
    Α
```

{DE 19-059} {06-19-19}

```
1
    Q
         Okay. And just briefly, would you explain how
 2
         you've calculated, you know, what basis -- the
 3
         basis is for your calculation of the RPS
 4
         Adjustment Factor and the reason for the change
 5
         at this point?
 6
         (Warshaw) The reason for -- well, the
 7
         calculation of the RPS Adjustment Factor is
         laid out on Bates Page, sorry, --
 8
9
         That's okay.
10
         (Warshaw) -- 103 of my testimony. And it's
    Α
11
         based on the market price, which is the average
12
         price of the bids that I received for RECs at
13
         the beginning of this RFP. The issue is, the
14
         price -- some of the pricing is higher than it
15
         was six months ago, when we did a previous RPS
16
         solicitation.
17
         Uh-huh.
18
         (Warshaw) The market does shift from place to
19
         place. And I work on getting the lowest cost
20
         for our customers.
21
         So, does the change reflect the increased price
22
         for the 2020 RECs?
23
         (Warshaw) It reflects the increased price for
    Α
24
         both the 2019, and this is the first time I've
```

41

```
done 2020.
 1
                   MS. AMIDON:
                                Right. Okay.
 2
                                                Thank
         you. That's all I have.
 3
 4
                    CHAIRMAN HONIGBERG: Commissioner
 5
         Bailey.
 6
                    CMSR. BAILEY: I think it's going to
 7
         take me a couple minutes, because Mr. Dudley
 8
         asked a lot of the same areas that I was going
9
         to ask.
10
    BY CMSR. BAILEY:
11
         But to sum it up, the big picture, Mr. Simek,
12
         did you last year have an over-collection that
13
         you were sure about that was $9 million,
14
         roughly?
15
    Α
         (Simek) At the time of the filing?
16
    Q
         Yes.
17
    Α
         (Simek) No. The amount that we were aware of
18
         in last year's filing was the amount that we
19
         included in the filing.
20
         The four and a half?
21
         (Simek) Yes. The FERC Form 1, which was
22
         brought up by, at the time, Staff Attorney
23
         Dexter in tech sessions, and he was pointing to
24
         the balance in there, and asking, you know,
```

{DE 19-059} {06-19-19}

```
"that's closer to the 9 million, why?" And
 1
         that's when we had the discussion saying that
 2
 3
         "right now, we're going to back into the
         numbers that we know that we can defend on the
 4
 5
         stand. We're going to do the audit, and then
 6
         determine if that number is the best number,
 7
         and then going forward we will use that
 8
         number." And that's what happened here.
9
         Okay. So, over the past year, you've refunded
10
         four and a half million dollars to customers?
11
         (Simek) Correct.
12
         But you still have 9 million?
         (Simek) Well, no. The 9 million was the
13
14
         balance as of August of '18.
15
         Okay. So, there's another four and a half
    Q
16
         million now that you need to refund that gets
17
         you back to the books?
18
    Α
         (Simek) Correct.
19
         Okay. Can we look at DBS-4? I'm going to
    Q
20
         compare both, like Mr. Dudley was. So, I'll
21
         give you the pages in a sec. Page 127 and
22
         Page 18.
23
              So, the expense on Page 127, for May, is
24
         significantly reduced than the estimated
```

```
1
         expense on Page 18. I thought I heard you say
 2
         the RPS cost went up?
 3
    Α
         (Simek) So, what had happened was, there was --
 4
         a bidder held back -- we had held back payment
 5
         to a REC bidder for, and it included both
         commodity and RECs, and because we had a
 6
 7
         contract signed with them, but they didn't
         actually send the RECs over yet. So, once they
 8
9
         sent the RECs, we then turned around and made
10
         the payment, and that happened in May. If I --
11
         I misspoke about additional expense about RPS,
12
         this would just be tying to what we actually
13
         had on the books for the month.
14
         Okay. Do you know what the final REC prices
15
         were for June, since the trading period ended
16
         on June 15th?
17
         (Warshaw) I have -- this is John. I have it,
18
         but I don't have it with me.
19
         Was it higher or lower than you thought?
20
         (Warshaw) It was equivalent to what I
21
         contracted for.
22
         And is what you contracted for included in the
23
         $693,000 expense?
24
          (Simek) Yes. What John contracts for is the
    Α
```

```
1
         REC price. But it's still dependent on the
         number of kilowatt-hours that are sold.
 2
 3
         Right.
    Q
 4
    Α
         (Simek) So that's where we go from an estimate
 5
         to an actual true-up, between the actual
 6
         expense and what we had estimated for.
 7
         I guess my question is, if the number -- if the
    0
 8
         actual was lower in May than the estimate,
         should the -- do you expect the actual to be
9
10
         lower in June than the estimate, which you
11
         didn't change?
12
         (Simek) No, because they're based on the
    Α
13
         contracted prices. So, the estimates are based
14
         on the contracted prices, and assuming we're
15
         going to get the rest of them in June, because
16
         it closed June 15. But, again, they're only
17
         delivering it based on actual kilowatt-hours.
18
         And the difference that may occur would be
19
         between the actual and estimated kilowatt-hours
20
         that were included in the expense.
21
         Okay. Let's look at DBS-3, and the
22
         kilowatt-hours actual to estimated. So, that's
23
         Page 15, compared to Page 124. And the revenue
24
         in May was lower. So, the kilowatt-hours were
```

```
1
         lower in May than you expected, and the expense
 2
         was higher. Right?
 3
    Α
         (Simek) Right. Now, this was based on the
         timing of the holdback that we had from one
 4
 5
         vendor, that we held back what we were going to
 6
         pay them until they actually delivered their
 7
         RECs. Once they delivered the RECs, we held
         back more than just the REC amount, we also
 8
9
         held back a purchased power amount as well. So
10
         that payment all hit in May. But, again, if
11
         you look in June, on Bates Page 124, we also
12
         lowered the expense to help offset the timing
13
         of when we were planning on that hitting. It
14
         just came earlier than we thought.
15
         Okay. What about the revenue? Doesn't the
    Q
16
         revenue imply that the kilowatt-hours were
17
         lower than you expected in May?
18
    Α
         (Simek) It could. We also do an unbilled
19
         calculation to revenue, it's not just a
20
         straight out cost. We also, on the books, we
21
         do an accrual for the unbilled revenue that
22
         didn't actually get billed based on the timing,
23
         of like a customer who goes from the 15th to
24
         the 15th of the month.
```

[WITNESS PANEL: Warshaw|Simek]

```
1  Q But you take that into account in your
2  estimate, don't you?
```

- A (Simek) No, we do not. That's just a revenue calculation.
- 5 Q But you estimate the revenue calculation for every month?
 - A (Simek) But the estimated revenue is just based on the full month of estimated kilowatt-hours of sales, whereas the revenue could include half a month of actuals that came in and then an estimated unbilled accrual.
- 12 Q Okay. And is the reason that the

 13 under-collection increased from 261,000 to a

 14 million dollars for the energy service all

 15 related to the same reason?
- 16 A (Simek) Yes.

3

4

7

8

9

10

11

- The previous period over- or under-collection
 that you zero out so that you get the revenue
 and expenses just for this year, is that added
 to the ESAF?
- 21 A (Simek) Yes.
- 22 Q That amount that you take out?
- 23 A (Simek) Yes, it is. The ESAF includes the true 24 on-the-books total over- or under-collected

```
1
         balance.
                   CMSR. BAILEY: Okay. All right.
 2
 3
         Thank you. That's all I have.
                   WITNESS SIMEK: You're welcome.
 4
 5
                   CHAIRMAN HONIGBERG: Commissioner
 6
         Giaimo.
 7
                   CMSR. GIAIMO: Good afternoon.
                   WITNESS WARSHAW: Good afternoon.
 8
9
                   WITNESS SIMEK: Good afternoon.
10
    BY CMSR. GIAIMO:
11
         Was this something that was reasonably
12
         foreseeable, this over-collection? Last year
13
         at this time, did you have any idea when you
14
         were going to -- be determined to use --
15
         correct the books or true-up the books, that it
         was going to come to the tune of almost
16
17
         $5 million?
18
    Α
         (Simek) Well, last year around this time, we
19
         had several different reconciling internal
20
         activities going on, between the transmission
21
         and everything tying back to the National Grid
22
         books. And for example, on the transmission
23
         side, there were a lot of things that happened
24
         between multiple accounts. And we were aware
```

of how some of those were moving.

So now, just a month or so later, we're coming into the Energy Service. And again, there was a balance on the books that was a high over-collection of almost \$9 million dollars, or a little over \$9 million. And we knew that balance existed, but we weren't sure if there may have been some other existing accounts that may offset some of that.

It's just, once we went through this thorough financial review, that balance didn't really change much. There was a couple little corrections in there, but --

- Q Okay. At this time next year, we're not going to be here with another -- we won't see this situation again, is it true?
- A (Simek) Next year, beginning now and going forward, we're always going to tie to the books.
- Q Okay. With respect to, I think Mr. Warshaw, you were talking about your -- you have a third party vendor that forecasts kilowatt-hours?
- 23 A (Warshaw) Yes.
- 24 | Q Do you -- how good are they? Do you think that

```
1
         they're performing well? And do you have
 2
         metrics which you judge them against?
 3
    Α
         (Warshaw) We feel they're performing well.
 4
         We've been working with the vender to improve
 5
         on their forecasts, based on improving the data
 6
         that we provide them. And we verify and look
 7
         at, you know, what his components are, and if
         there's something, an issue that we need to
 8
9
         discuss.
10
         I think last year I asked a series of questions
    Q
11
         about historical numbers. And looking back in
         the transcript, it looked like there was an
12
13
         under-collection in 2015, there was a -- to the
14
         tune of about $215,000; in '16, 311,000; 2017,
15
         an under-collection of 1.5 million; and then
16
         the past two years, over 4 million.
17
              The '15, '16, '17 numbers, those numbers,
18
         the deviation is mostly in effect or, I'm
19
         sorry, is a result of the kilowatt-hour
20
         forecast? Does that sound right? Is that the
21
         deviating factor?
22
         (Simek) There were some factors that were
23
         corrected in last year's filing for some prior
24
         year filings. So, the over-/under-collection
```

```
1
         would have changed. I don't have the numbers
 2
         in front of me of what they would have changed
 3
         from, but they were corrected last year and was
         made up of part of that four and a half million
 4
 5
         dollars.
 6
         Okay. I'm sorry if I missed this. We were
 7
         talking about the third party vendor that
         forecast kilowatt-hour use, did they also
 8
9
         forecast REC -- REC requirements or are they
10
         just linked?
11
         (Warshaw) They're linked.
12
         Okay. So, to the extent that you're happy with
13
         the way they forecast the kilowatt-hours, it
14
         then translates into you being happy with the
15
         way that the REC purchases happen?
16
    Α
         (Warshaw) Yes. We break up the REC purchases
17
         into at least two or three different periods
18
         where I look for bids, so that I'm not buying a
19
         whole bunch up front, and then having to either
20
         bank a batch for the next year, and possibly
21
         run into a problem of having RECs expire,
22
         because they can't -- they can only be banked
23
         for two years.
24
         Okay. But the second set of purchases is
```

```
1
         generally the calendar year, right, with maybe
 2
         a month or two?
 3
    Α
         (Warshaw) I just did the purchases for most of
         2019.
 4
         Okay. But there still would be a deviation --
 5
 6
                         [Court reporter interruption.]
 7
    BY CMSR. GIAIMO:
 8
         There still would be a difference at the end of
9
         the year, a deviation?
10
         (Warshaw) Yes.
    Α
11
    Q
         Okay. Thanks. Just talking about process,
12
         so -- and these will be quick. And I guess
13
         they're "yes" or "no" questions.
14
              There was -- what I thought I heard you
15
         say was there was good participation in the --
16
    Α
         (Warshaw) There was good participation. I
17
         always am looking for better participation.
18
    Q
         Was it a -- would you consider it a robust
19
         auction?
20
         (Warshaw) Yes.
21
         Okay. A competitive solicitation process
22
         happened?
23
         (Warshaw) Yes.
    Α
24
         The prices you received were consistent with
    Q
```

```
[WITNESS PANEL: Warshaw|Simek]
 1
         your expectations?
 2
    Α
         (Warshaw) Yes.
 3
         And do you know how it compares to recently
    Q
 4
         submitted proposals by other utilities in the
 5
         state?
 6
         (Warshaw) I believe we are a little bit lower
 7
         than PSNH's filing.
         Absent the over-collection, is it consistent
 8
    Q
         with their filing?
9
10
         (Warshaw) Yes. It's in the ballpark, yes.
11
                   CMSR. GIAIMO: Okay. Thanks.
                                                   Those
12
         are my questions. Thank you.
13
    BY CHAIRMAN HONIGBERG:
14
         Mr. Warshaw, comparing the period we're about
15
         to start, August 1st, 2019, to the period from
16
         the prior year, starting August 1 of '18, in
17
         looking at the order that Mr. Dudley read from
18
         earlier, looks like, for the Small Customer
19
         Group a year ago, the load-weighted average was
20
         8.913 cents per kilowatt-hour. Does that sound
```

22 A (Warshaw) That sounds about right.

23 Q And the number for this year is 7.862?

24 A (Warshaw) That sounds correct.

right to you?

21

Warshaw|Simek|

WITNESS PANEL:

53

1 Q What's going on in the market that is producing 2 the lower price? 3 Α (Warshaw) Forwards are -- on electric futures 4 are down, forwards on gas are down. 5 suppliers are comfortable with some of the 6 programs that the ISO has put in to ameliorate 7 any major change, you know, bumps in the market. Plus, there's a large change in the 8 9 Forward Capacity Market that dropped beginning 10 June 1st of this past year, and that helped 11 with also the change in the pricing. 12 Any sense of what -- what the capacity market Q 13 change contribution was to the lower price? 14 it half? Is it 30 percent? Seventy (70) 15 percent? Any sense of that? 16 Α (Warshaw) I didn't run -- I didn't run that 17 calculation. 18 Q And just to close the loop on that, the 19 comparable numbers for the Large Customer 20 Group, for the period beginning August 1, was 21 8.556 a year ago. Does that sound right? 22 (Warshaw) That sounds about right. 23 And for this period that we're about to start, 24 7.343?

```
1
    Α
          (Warshaw) That sounds about right.
                    CHAIRMAN HONIGBERG: Thank you.
 2
         That's all I had.
 3
                    Mr. Sheehan, do you have any further
 4
 5
         questions for your witnesses?
 6
                    MR. SHEEHAN: I do not. Thank you.
 7
                    CHAIRMAN HONIGBERG: There are no
         other witnesses, correct?
 8
9
                         (Atty. Sheehan nodding in the
10
                         affirmative).
11
                    CHAIRMAN HONIGBERG: All right. If
12
         there's nothing else, I think you gentlemen can
13
         probably stay where you are.
14
                    Without objection, we'll strike ID on
15
         Exhibits 1, 2, 3, and 4, and have the parties
         sum up.
16
17
                   Mr. Buckley, why don't you start us
18
         off.
19
                    MR. BUCKLEY: Thank you,
20
         Mr. Chairman.
                    While the Office of the Consumer
21
22
         Advocate is pleased to hear that the Company
23
         has taken efforts in advance of this filing to
24
         more accurately tie the numbers in these
```

{DE 19-059} {06-19-19}

filings to its actual books, we are somewhat concerned that the Company's revised analysis was not provided to the Commission Audit Staff in time for its review to be completed and any recommendations discussed at the time of this hearing.

Recognizing that the Commission will be completing this review, and any recommendations would be subject to reconciliation, we support the rates in the instant Petition as just and reasonable, and recommend their approval by the Commission.

CHAIRMAN HONIGBERG: Thank you, Mr. Buckley. Ms. Amidon.

MS. AMIDON: Thank you. Given the language that -- I mean the ordering clause that Mr. Dudley read into the record, Staff concurs with the Consumer Advocate and the concern for the late filing of the reconciliation.

Audit Staff is busy with many other things, and needs some additional time to work it through. I talked with Ms. Moran this morning, and she said she had been out of the

office several days since receiving the emailed filing from Mr. Simek, and had also experienced computer difficulties. So, it is -- and it should have been done before it was -- it should have been filed with Audit Staff before it was filed. But having said that, subject to reconciliation, we appreciate the fact that this issue will be put to rest for next year.

Having said that, we have reviewed the filing, and believe the Company followed the bid solicitation process approved by the Commission in several orders setting up

the filing, and believe the Company followed the bid solicitation process approved by the Commission in several orders setting up Liberty's default service procurement. And that the bid evaluation and selection of the winning bidders was consistent also with the requirements of those orders. And as Mr. Warshaw testified, that the bidding was competitive, we believe that the rates are market-based and are just and reasonable, and recommend the Commission approve the Petition along the timing requested by the Company.

Thank you.

CHAIRMAN HONIGBERG: Thank you,
Ms. Amidon. Mr. Sheehan.

MR. SHEEHAN: Thank you. We appreciate the recommendations of the OCA and Staff to approve the rates that we proposed. Those are specifically in Mr. Simek's technical statement is where the actual rates — requested rates appear. And we also ask that the Commission approve them.

And we do think the tremendous amount of work that goes into that tracing back the starting balances we did to the National Grid days, of course, we always like to get things sooner, but we got it here, and it looks like it's going to turn out to be the right number.

As the Commission is aware, we have done similar processes with some of the gas accounts and with the other electric accounts.

And so, this is all huge amounts of work on our end, and then, of course, the Staff has to review them. But it is good work. It is going to result in better filings going forward and more accurate filings. So, you know, we appreciate the work with Staff in getting us to that point.

So, we ask that the Commission

```
1
          approve the proposed rates in Mr. Simek's
 2
          technical statement.
 3
                    Thank you.
 4
                    CHAIRMAN HONIGBERG: All right.
 5
          Thank you all.
                    With that, we will close the record,
 6
 7
          adjourn the hearing, take the matter under
 8
          advisement. Understanding we have a tight
 9
          deadline on this one, we will issue an order as
10
          quickly as we can.
11
                          (Whereupon the hearing was
12
                         adjourned at 3:00 p.m.)
13
14
15
16
17
18
19
20
21
22
23
24
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